AV SUCCESS BOOK 2026

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AV SUCCES BOOK 2026



Welcome to **Discorp's AV reference book**.

Within these pages, you'll discover a selection of projects completed for some our valued customers. Each reference provides a brief overview of the solutions we have expertly delivered. Whether you are seeking inspiration, insights or simply confirmation of our expertise, this book offers a glimpse into our capabilities.

"Choosing Discorp is choosing quality!"

When you opt for an audio-visual solution from Discorp, you are choosing more than just cutting-edge technology, you are choosing reliable quality.

Should you have any questions, please don't hesitate to reach out to us.

TOMORROWLAND

INDUSTRY: EVENTS

CONCEPT: OFFICE | MEETING ROOM | BOARDROOM

Belgium, Antwerp



BUDGET: €200.000

WHO

Tomorrowland is a global entertainment company specializing in the production of large-scale music festivals and brand experiences. Best known for its flagship electronic music festival in Boom, Belgium, the company has expanded internationally with editions in Brazil and France and has diversified into music publishing, digital media, branded merchandise and lifestyle products. Tomorrowland operates under the umbrella of We Are One World.

SOLUTIONS

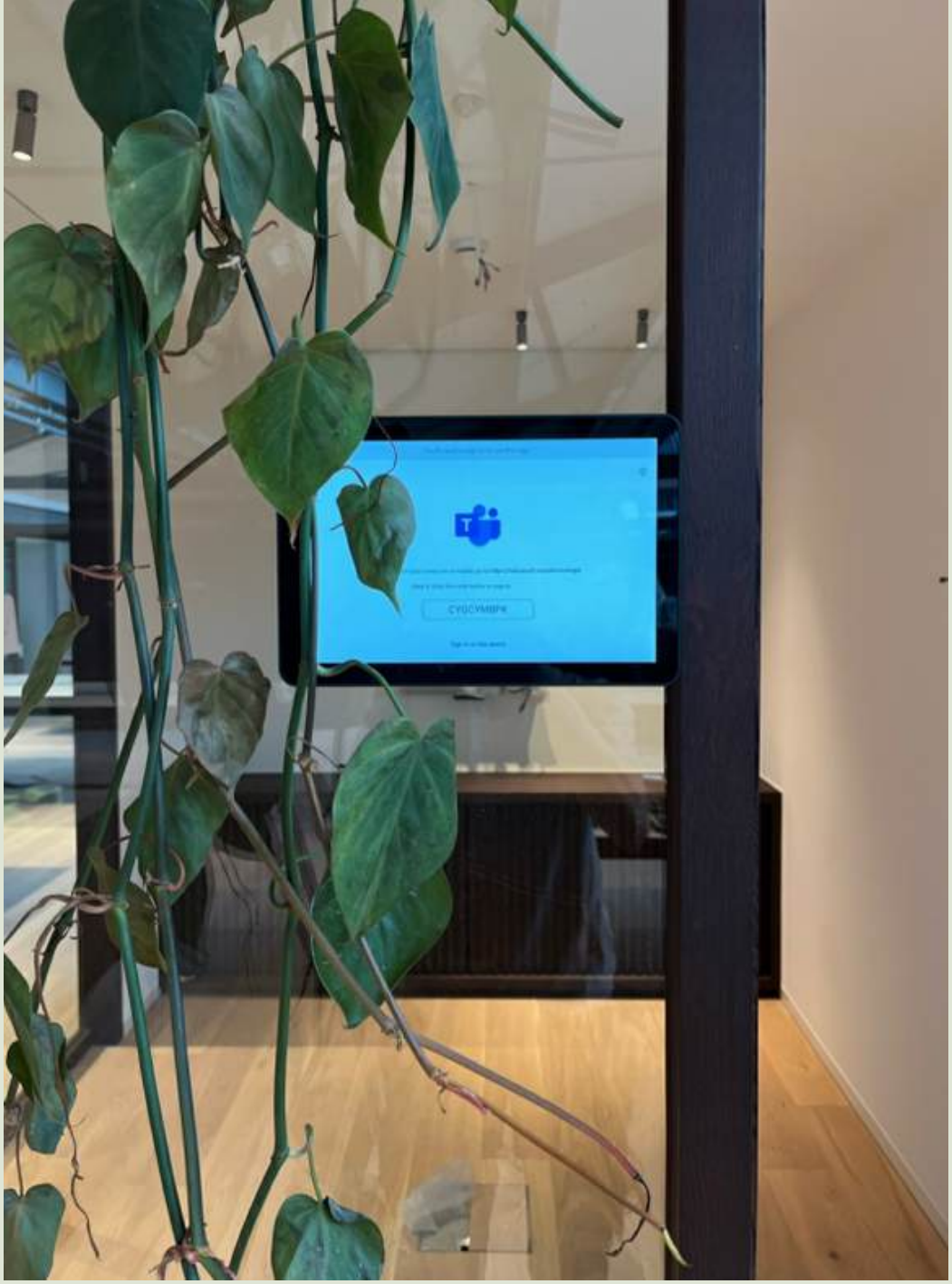
The Tomorrowland offices are not just a workplace, they are an extension of the festival's magical world. Every detail reflects the same sense of wonder that defines Tomorrowland. The offices are designed to spark creativity, collaboration and a connection to the festival's core values (inclusivity, positivity, creativity & innovation).

To bring these values to life in the way people collaborate, we implemented three smart meeting room formats: Small, Medium & Large, tailored to different team needs but all built around a **unified VC experience**. Each space is equipped with **Logitech's video collaboration solutions**, ensuring everyone, whether on-site or remote, can participate equally and effortlessly.

- **Small:** Rally Bar Huddle + TAP + TAP Scheduler
- **Medium**: Rally Bar Mini + TAP TAP Scheduler
- **Large/Boardroom:** Rally Bar + TAP + Tap Scheduler











MULTINATIONAL IN FOOD AND BEVERAGE INDUSTRY

INDUSTRY: FOOD AND BEVERAGES
CONCEPT: BOARDROOM | INNOVATION CENTER

Netherlands, Utrecht



BUDGET: 300.000€

MULTINATIONAL IN FOOD AND BEVERAGE INDUSTRY

WHO

The client has 125 years of experience and is driven by a global ecosystem of 2.000 experts from over 40 countries. They rely on two strategic locations in their global research. These state-of-the-art facilities embody our commitment to advancing nutrition, health, science, and technology.

THE CHALLENGE

This client faced the challenge of renovating all meeting rooms in its Research & Innovation Center in Utrecht with uniform audio/visual and content sharing solutions. The rooms ranged from small huddle rooms to large boardrooms and the desire was to implement a single consistent solution that would be easy to use and maintain regardless of the size of the room.

SOLUTIONS

Discorp implemented the **Customer's Global Standard**:

- **Small/informal spaces**: 'Bring Your Own Meeting' via USB-C
- **Larger spaces**: Microsoft Teams Rooms

Discorp selected and coordinated the appropriate hardware in consultation with distributors, suppliers and internal teams.

The selected hardware ensures that every room offers the same user experience.

- **Displays**: Sony BZ40L (55", 65", 75", 98") – high brightness for rooms with lots of daylight
- **Audio/video**: Logitech Meetup2, Rally Bar (Mini), Tap controller, Tap Scheduler
- **Professional A/V**: Q-Sys, Crestron, Shure, Audac – for demanding spaces such as boardrooms and presentation rooms

COLLABORATION

The customer wanted hardware that was intuitive for end users and easy to manage for the internal IT department. Thanks to a smart combination of hardware, Discorp was able to fully achieve this objective. Every room feels familiar in terms of look, feel and operation.

MULTINATIONAL IN FOOD AND BEVERAGE INDUSTRY

According to the client, Discorp distinguishes itself through its creative and solution-oriented approach. Thanks to efficient communication, the collaboration with all parties involved went very smoothly.

The Discorp project team ensured precise coordination with all stakeholders and contractors involved. This included setting up direct meetings with external parties such as the general contractor, Facilities, and technical teams. This kind of direct alignment, often without the client acting as intermediary, proved crucial to the smooth execution of the renovation project.

In addition, Discorp won this client's trust with fair and transparent pricing, which contributed to a successful and sustainable partnership.




VG> Discorp
Available







CONSUMER GOODS COMPANY

INDUSTRY: CONSUMER GOODS & HOUSEHOLD PRODUCTS
CONCEPT: MEETING ROOMS

All EU sites (Austria, Denmark, Finland, France, Hungary, Ireland, Italy, Latvia, Poland, Portugal, Spain, Switzerland, Sweden.)

BUDGET: +- 600 000€

CONSUMER GOODS COMPANY

WHO

An American multinational consumer goods corporation. It specializes in a wide range of personal health, personal care and hygiene products.

SOLUTIONS

The collaboration is part of the company's hybrid work policy. The goal was to upgrade existing rooms to enable video meetings to all EU sites of the company.

Together with the client, Discorp defined standards for meeting rooms, standardized on HP/Poly hardware, the X52 all-in-one video bar and Samsung LFD.

COLLABORATION

We have a very close commercial and technical cooperation for each site in Europe. At the start of the project, weekly update calls were held per site to go over all Bills of Quantity and a budget was defined per site in order to finalize the project.

The customer already knew the products, however, we always provided all technical support as well as sent test devices to them for validation.

A Proof of Concept was also set up which could be used for an implementation at EU level. After each delivery by site/country, the customer received a complete work order with the summary of all used products.

"Last collaboration between our organizations brought significant value to enhance our hybrid meeting room collaboration.

The ability to handle the entire supply chain process, from procurement and warehousing to order fulfillment, distribution and equipment implementation was a key enabler. "

- Alejandro Muralt, Senior Site Leader, Europe Digital Workplace Services







CONSUMER GOODS COMPANY

UPGRADE OF THREE TRAINING ROOMS AT PARISIAN SITE

The client also wanted to upgrade three training rooms at their Parisian site. The existing hardware was outdated and needed to be replaced. The rooms had to be usable both separately and in combination, with a strong focus on ease of use.

CHALLENGE

The customer had clear requirements: compatibility with HP Poly hardware, simple BYOD setup for users and an open source ecosystem that works independently of brands in combined spaces.

Thanks to Discorp's expertise, a solution was developed that not only met all requirements but also significantly improved the user experience.

SOLUTIONS

Discorp delivered a fully integrated, future-proof system. The three rooms are now equipped with video conferencing facilities and can be used flexibly for a variety of purposes.

"We're all impressed with the amazing job Discorp did on this project. From start to finish - the scope work, value engineering, delivery, installation - everything was spot on. They made what could have been a stressful project feel smooth & easy."

- SR. Project Manager

"On every step, Discorp showed high professionalism!"

- SR. Project Manager

"It is very rare that we work with vendors as professional as Discorp."

-SR. Project Manager

Room overview



Front of room setup



Projector setup - close



Microphone setup - close



In cupboard – room connection point



Existing microphones - labeled



Rack - front



Rack – back





CHEMICAL COMPANY

INDUSTRY: PHOSPHATE CHEMISTRY

CONCEPT: OFFICE | MEETING ROOM | BOARDROOM | DIVIDEABLE ROOM| CAFETARIA WITH STAGE | ...

Belgium: Flemalle, Engis & Puurs



BUDGET: 200 000€

CHEMICAL COMPANY

WHO

The client, with more than 130 years of experience, is a leader in providing innovative phosphate and fluorine solutions in diverse industries from food to pet care to construction. Committed to sustainability, the company is pioneering efficient processes and promoting a circular economy, shaping a better future for all.

SOLUTIONS

In pursuit of efficiency and connectivity, the client has invested in various solutions to optimize workstations. From the point of view of flexibility and ease of use, Discorp has implemented various solutions such as **Bubble (BYOD wired), Director's Office (BYOD wireless), Small Room (BYOD wired), Medium Room (Teams), Boardroom (Teams)**, and even special installations such as the cafeteria with stage.

To realize these solutions, we have chosen to partner with the following leading brands within the audiovisual industry. Brands such as **ViewSonic** for displays, **Vogel's** for mounting, **Logitech** for audio/video, **Shure** for audio, **QSC** for processing, **Crestron** for content sharing, **Sennheiser** for microphones, and **Framery** for phone booths have been carefully selected to meet the clien high standards.

COLLABORATION

The collaboration between the client and Discorp began in October 2024. From the beginning, we were involved in the project, from project consulting to bid submission (RFQ). By going on-site and thoroughly evaluating all facilities, we ensured that the solutions accurately fit the client's needs. Currently, the project is in the installation phase, with scheduled completion this summer.

In addition to implementation, we will also provide staff training to ensure a smooth transition to the new systems.

The client has provided positive feedback on the collaboration so far and is looking forward to the completion of the project.




TUESDAY, OCTOBER 1
12:47
Available




Sandra Tomazzoni
Groupe de travail: Ta...



RECRUITMENT COMPANY

INDUSTRY: RECRUITMENT
CONCEPT: TRAINING & MEETING ROOM

Belgium, Antwerp



BUDGET: +- 250 000€

RECRUITMENT COMPANY

WHO

An international recruitment company, headquartered in the UK, operates an ICT service desk based in Belgium. Since 2019, Discorp has been supplying various IT commodities and headsets to this company. In 2022, the cooperation regarding AV/VC was also intensified as the organization developed a new Way-of-Working (WoW) for its EMEA offices and sought Discorp's expertise in implementing these AV/VC solutions.

SOLUTIONS

Together with the client, Discorp defined standards for meeting rooms, each with its own AV/VC setup. The installations feature Samsung QMB series screens paired with HP/Poly products, ranging from the Studio P5 to the Studio X70. For room reservations, the Logitech Scheduler is used.

In addition to standard meeting rooms, some offices have larger training and multi-purpose rooms. These rooms are customized according to the client's requirements but typically include a dual-camera solution from Crestron, Sennheiser ceiling microphone tiles, and a QSC control and operating system.

In 2022, the Antwerp office was furnished as a test case for the new WoW project. Both management and employees were enthusiastic about the new concept, resulting in a spontaneous increase in office attendance.

COLLABORATION

After the success of the Antwerp test case, the company decided to transform its other EMEA offices with the new concept. Discorp will continue to oversee the AV/VC installations in these offices, ensuring consistent and high-quality implementation across the region.





BANK & INSURANCE COMPANY

INDUSTRY: BANK
CONCEPT: STUDIO | AUDITORIUM | 1Beyond

Europe



BUDGET:
Studio London: +210K € & Townhall: 77K €
1Beyond: +42K & Meeting rooms: 367K €

BANK & INSURANCE COMPANY

WHO

The client is a global bank and insurance company. For their European AV projects Discorp is their main supplier.

SOLUTIONS

Discorp is the go-to partner for the client’s hybrid meeting rooms, implementing the client's standards with equipment from Logitech, Yealink, and Poly. The objective of this partnership is to ensure standardized implementations, resulting in immediate operational meeting rooms after each installation.

Besides these standard meeting rooms, Discorp has installed multiple tailor-made systems to meet specific needs. One notable project is the installation of a Townhall setup, which includes multiple cameras, handheld microphones, and an AV over IP video distribution system. This scalable solution enables us to create a complex setup with a user-friendly interface, allowing end-users to organize Townhall sessions with local remote participants based on a Teams Room System.



Townhall

Additionally, Discorp installed "Studio London", a recording studio in Brussels.

To enhance the experience in one of their high-end meeting rooms, we installed a Crestron 1-Beyond multicamera system. This system consists of five cameras: one central camera providing a full table overview and two cameras mounted on top of each screen to cover the opposite sides of the table.

Three Sennheiser TCC-2 microphones are used to pinpoint the current speaker's position, relaying this information to the 1-Beyond system. Each position has two dedicated camera shots programmed: a primary shot and a backup shot, in case the main camera is already in use. This setup ensures close-up shots of each participant, enhancing the meeting experience with clear and focused visuals.

COLLABORATION

Discorp works closely together with the client’s Meeting services team to uphold and enhance standard continually. Furthermore, we keep track of new features and capabilities to ensure an optimal meeting room experience at all times.

Studio London





Installation of Crestron 1 Beyond





Installation of Crestron 1 Beyond



BANK & INSURANCE COMPANY

How do you create an engaging meeting experience in a boardroom that is 18 metres long, but only 5 metres wide?

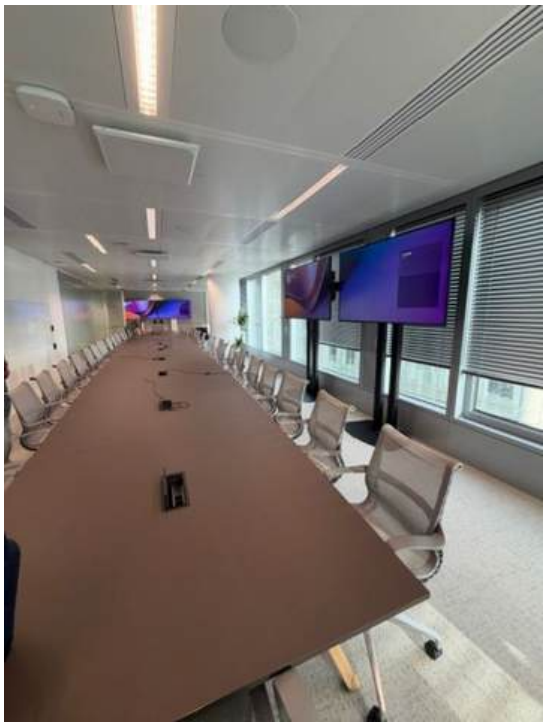
That was one of the challenges for this client.

By combining two existing meeting rooms, the organisation created a boardroom accommodating up to 40 participants. The unusual dimensions, however, introduced a new challenge: ensuring everyone could clearly see the content, follow the conversation and contribute equally, regardless of where they were seated.

Rather than simply adding more technology, we started with the room itself. The AV setup was desgined around its dimensions, seating arrangement and the way people collaborate within the space.

THE SOLUTION

- 3 strategically positioned Samsung dual-display setups, ensuring clear visibility throughout the room
- A Yealink Pro AV setup with 3 ceiling micropones, 4 built-in speakers and 6 cameras
- One integrated AV ecosystem, creating a consistent meeting experience across the entire boardroom



THE RESULT

A meeting space where the technology works around the room, rather than the room limiting the meeting.

Participants benefit from better visibility, clear communication and a more consistent collaboration experience throughout the space.



MUTUAL IT (MLOZ)

INDUSTRY: HEALTH INSURANCE
CONCEPT: MEETING ROOMS | THE WALL

Belgium, Anderlecht

BUDGET: 200 000€

WHO

Mutual IT is the IT department of the Independent Health Insurance Funds, located in Anderlecht. Mutual-IT's buildings contain several meeting rooms of different sizes, as well as two large linked multi-purpose rooms. In 2023, Mutual IT issued a Request for Proposal (RFP) for the renewal of the AV/VC equipment in their meeting rooms, which was won by Discorp.

SOLUTIONS

The objective was to refresh their meeting spaces with the latest AV/VC technologies and future-proof them. Given the multifunctional nature of the spaces, an AV over IP solution was chosen. This means that all input sources, screens, cameras, and control panels are connected via their own AV network, utilizing Visionary Solutions Encoders and Decoders.

A highlight of the new installation in one of these rooms was the Samsung The Wall All-in-One 146", 1.68 pixel pitch screen. Two of these state-of-the-art screens were installed at the front to replace traditional projectors. Additionally, 65" Samsung QMB screens were mounted on the sides of the rooms as repeat screens.

For optimal recording of both the speakers on stage and the audience, two Yealink cameras have been installed front and center on the ceiling. The existing Bose speakers have been retained and are now paired with new Audac amplifiers, ensuring high-quality audio.

For microphone solutions, Sennheiser's Speechline wireless system was chosen, featuring a receiver in the main room and four wireless microphones. Yealink's MCore system ensures seamless Teams-call setup. The entire system is managed by a QSC Core 110f and operated via a 10" QSC touch panel, with one located in the room and another in the control room.

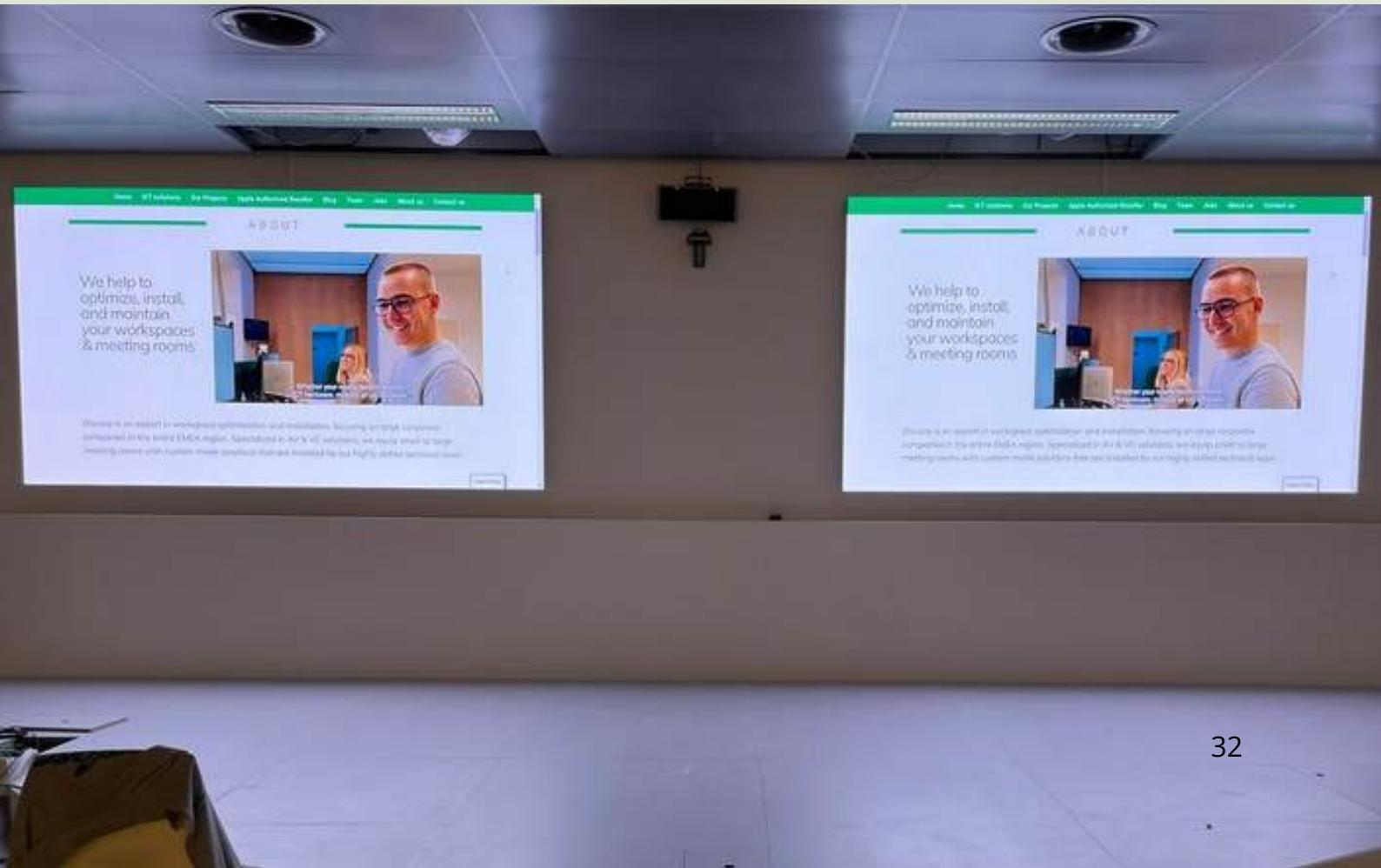
Additionally, the room's lighting and blackout systems, operating on KNX, were integrated with the QSC control system.

COLLABORATION

This project was executed in close collaboration with the project teams from Mutual IT and Colliers, ensuring all requirements were met and the installation was successfully commissioned.






ABOUT
We help to optimize, install, and maintain your workspaces & meeting rooms
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ALTRAD Benelux

INDUSTRY: INDUSTRIAL SERVICES

CONCEPT: TRAINING ROOM | BOARDROOMS | MEETING ROOMS | TOWN HALL

Belgium, Verrebroek

WHO

Altrad Benelux is part of the international Altrad Group, a global leader in industrial services and construction-related equipment.

Headquartered in France, the group operates across a wide range of sectors including energy, oil and gas, infrastructure and construction, supporting clients with multidisciplinary services such as engineering, maintenance, access solutions and specialised technical support.

THE CHALLENGE: A MODERN HEAD OFFICE WITH DIVERSE REQUIREMENTS

Altrad Benelux had clear ambitions for the construction of its new headquarters in Verrebroek: a modern working environment with high-performance **meeting rooms**, a canteen suitable for **town hall meetings** and a **training** facility for its in-house academy.

FOCUS ON EASE OF USE AND RELIABILITY

The challenge lay not only in the technology, but above all in the user experience. Everything had to work intuitively and be stable, whilst maintaining a clean, uncluttered setup, free from unnecessary complexity.

THE APPROACH: SUPPORT FROM START TO FINISH

Discorp joined the project at an early stage and took on an advisory role. Through demonstrations and personalised support, Altrad Benelux gained an understanding of the possibilities and together they sought the right solution for each space.

THE RESULT: AN INTEGRATED AV ENVIRONMENT

From meeting rooms to training rooms and large-scale in-house events, all applications now integrate seamlessly. The environment supports a variety of use cases without compromising on simplicity or reliability.

"The solution propsed by Discorp not only met our expectations but actually exceed them."

- Kristof De Louker, Supervisor Onsite Support Benelux

THE CHALLENGE: A MODERN HEAD OFFICE WITH DIVERSE REQUIREMENTS

What made the difference in this project was the combination of a personal, approachable style and strong technical expertise.

Discorp also took care of everything from start to finish, from concept to completion.

LOOKING TO THE FUTURE

Altrad Benelux looks back on the collaboration very positively and will certainly consider Discorp again for future projects.



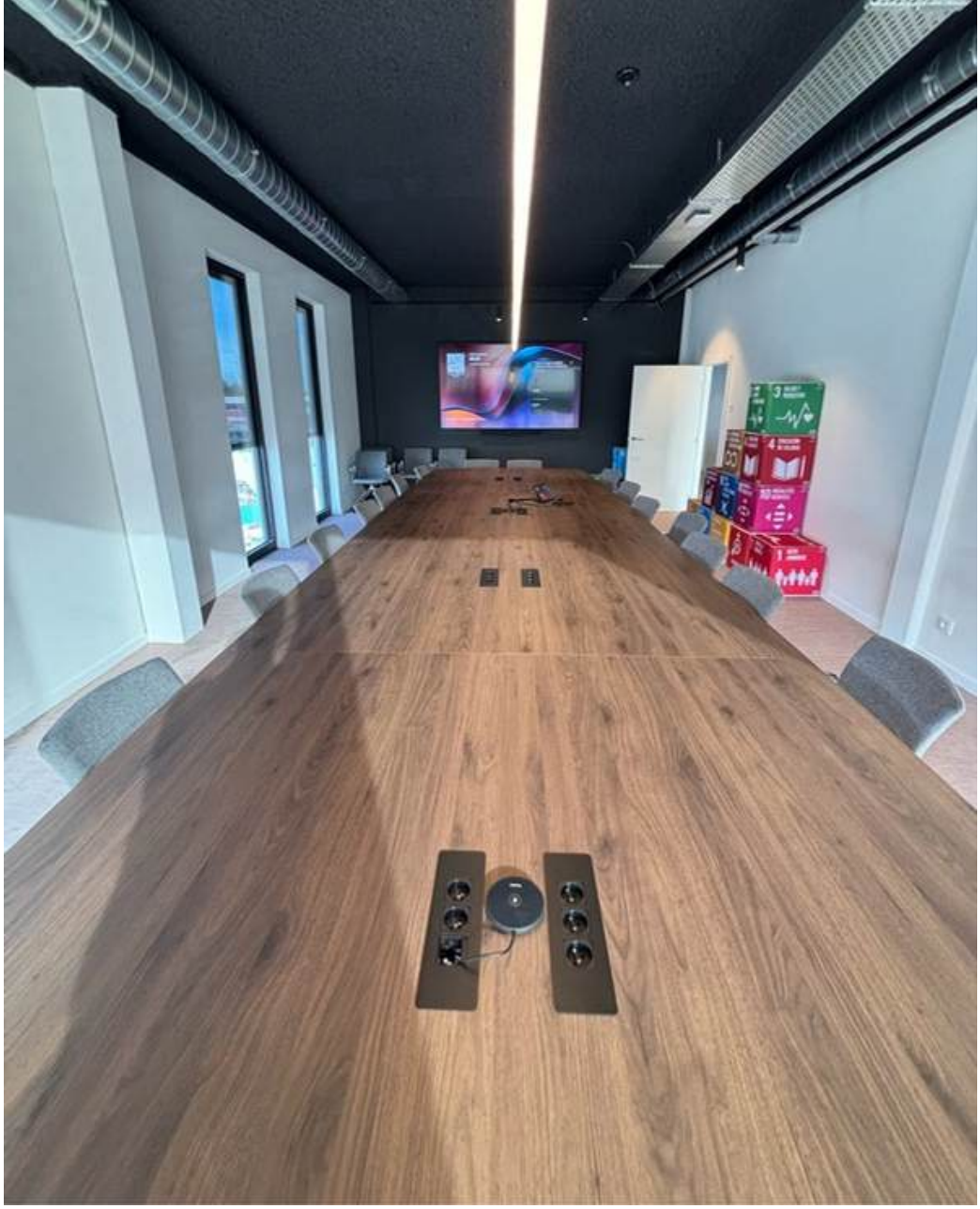
Canteen suitable for townhall meetings

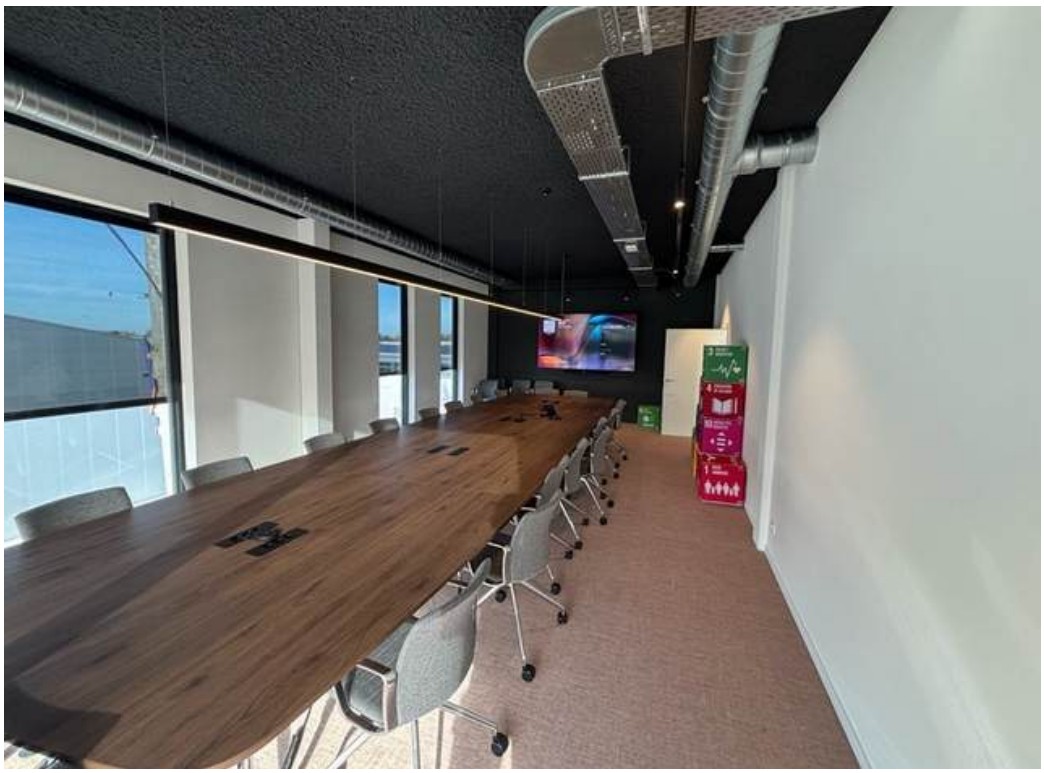


Various small meeting rooms



Training facility





Various large meeting rooms / board rooms

CONTACT US!

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